## 1Q 2020 Earning Release

23 April, 2020


This company has adopted its financial statements under
Korean International Financial Reporting Standards(K-IFRS).

This IR presentation has been prepared based on
internally audited figures and final figures may change
due to the results of independent auditors' review.

| (KRW Bn) | 10'19 | YoY | 1Q '20 | QoQ | 4Q '19 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sales | 2,542.7 | $\triangle 3.7 \%$ | 2,449.8 | $\triangle 6.3 \%$ | 2,613.3 |
| Operating Profit | 53.3 | $\triangle 6.4 \%$ | 49.9 | +2,835.3\% | 1.7 |
| Profit Before Tax | 49.3 | +659.6\% | 374.5 | - | $\triangle 273.4$ |
| Net Profit | 89.2 | +203.3\% | 270.5 | - | $\triangle 214.7$ |

## 1Q '20 Results

Enerygy/Pal Industrial/Solution Logistics

[ $\mathrm{YoY} \triangle 3.4$ ]

- Energy/Palm $\triangle 4.8$
- Profit increase in trading for '19.1Q
- Industrial/Solutions $\Delta 5.2$
- Weak petrochemical prices
- Logistics +6.6
- Volume growth and profit increase in W\&D
[QoQ +48.2]
- Energy/Palm +15.4
- Production increase and cost reduction
- Industrial/Solutions + 12.6
- Profit increase in Trading \& Projects
- Logistics +20.2
- Volume growth and profit increase in W\&D


Profit Before Tax
[YoY +325.2]

- Operating Profit $\triangle 3.4$
- Non-Operating Profit +328.6
- Disposal of stake in Beijing Tower
[QoQ +647.9]
- Operating Profit +48.2
- Non-Operating Profit +599.7
- Disposal of stake in Beijing Tower and impairment losses in 4Q '19


## Financial Highlights

## Financial Positions



1) Net Borrowings = Borrowings - (Cash \& Cash Equivalents + Short term financial instrument)

## Balance Sheet (K-IFRS Consolidated)

(KRW Bn)

| Items | 2019 |  |  |  | 2020 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q | 2Q | 3Q | 4Q | 1Q |
| Assets | 5,696.1 | 5,670.2 | 5,597.2 | 4,876.0 | 5,333.0 |
| Current Assets | 2,981.6 | 3,005.8 | 2,887.2 | 2,484.0 | 2,920.4 |
| Cash \& Cash Equivalents | 352.2 | 368.9 | 301.4 | 423.6 | 677.1 |
| Trade Receivables | 1,224.5 | 1,182.1 | 1,205.6 | 994.1 | 1,098.3 |
| Inventories | 628.0 | 748.7 | 732.7 | 519.3 | 547.8 |
| Other Current Assets | 776.9 | 706.1 | 647.5 | 547.0 | 597.2 |
| Non-Current Assets | 2,714.5 | 2,664.4 | 2,710.0 | 2,392.0 | 2,412.6 |
| Tangible Assets | 836.7 | 814.0 | 819.8 | 764.6 | 795.8 |
| Investments | 602.0 | 624.7 | 618.2 | 534.1 | 512.6 |
| Intangible Assets | 898.2 | 906.8 | 921.1 | 726.9 | 741.1 |
| Other Non-Current Assets | 377.6 | 318.9 | 350.9 | 366.4 | 363.1 |
| Liabilities | 4,047.1 | 3,910.3 | 3,797.7 | 3,327.4 | 3,544.3 |
| Current Liabilities | 2,646.3 | 2,619.6 | 2,447.7 | 2,126.3 | 2,382.4 |
| Trade Payables | 1,386.4 | 1,403.2 | 1,271.4 | 1,104.0 | 1,152.4 |
| Short-term Borrowings | 119.1 | 108.4 | 225.3 | 136.4 | 70.5 |
| Current Portion of Bonds and Long-Term Borrowings | 257.0 | 321.7 | 216.8 | 222.9 | 307.6 |
| Other Current Liabilities | 883.8 | 786.3 | 734.2 | 663.0 | 851.9 |
| Non-Current Liabilities | 1,400.8 | 1,290.7 | 1,350.0 | 1,201.1 | 1,161.9 |
| Bonds Payables | 389.3 | 319.4 | 319.5 | 319.5 | 249.7 |
| Long-term Borrowings | 702.4 | 677.8 | 729.2 | 636.0 | 617.9 |
| Other Non-Current Liabilities | 309.1 | 293.5 | 301.3 | 245.6 | 294.3 |
| Equity | 1,649.0 | 1,759.9 | 1,799.5 | 1,548.6 | 1,788.7 |

## Income Statement (K-IFRS Consolidated)

| Items | 2019 |  |  |  |  | $\begin{gathered} 2020 \\ 1 Q \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q | 2Q | 3Q | 4Q | Total |  |
| Sales | 2,542.7 | 2,615.1 | 2,759.8 | 2,613.3 | 10,530.9 | 2,449.8 |
| Cost of Sales | 2,353.9 | 2,416.2 | 2,584.2 | 2,463.1 | 9,817.4 | 2,263.6 |
| Gross Profit | 188.8 | 198.9 | 175.6 | 150.2 | 713.5 | 186.2 |
| SG\&A Expenses | 135.5 | 148.3 | 146.4 | 148.5 | 578.7 | 136.3 |
| Operating Profit | 53.3 | 50.6 | 29.2 | 1.7 | 134.8 | 49.9 |
| Non-Operating Profit | (4.0) | 86.4 | (17.4) | (275.1) | (210.1) | 324.6 |
| Finance Income/Costs | (11.5) | (11.9) | (14.8) | (11.0) | (49.2) | (19.0) |
| Gain(loss) of Equity Method | 6.6 | 3.4 | 0.5 | (16.5) | (6.1) | 343.5 |
| Other Income and Expenses | 0.9 | 94.9 | (3.1) | (247.6) | (154.8) | 0.1 |
| Profit Before Tax | 49.3 | 137.0 | 11.8 | (273.4) | (75.3) | 374.5 |
| Income Tax | (39.9) | 35.4 | 2.8 | (58.7) | (60.4) | 104.0 |
| Net Income | 89.2 | 101.6 | 9.0 | (214.7) | (14.9) | 270.5 |
| Owners of the Parent | 82.6 | 88.4 | 2.0 | (144.5) | 28.6 | 256.9 |
| Non-Controlling Interests | 6.6 | 13.2 | 7.0 | (70.2) | (43.5) | 13.6 |

